

2017 SUMMARY OF financials

COMPARATIVE OPERATIONAL EXPENDITURES

Program Area	2013	2014	2015	2016	2017
PR & Strategic Alliances	\$819,625	\$1,318,522	\$732,064	\$1,547,323	\$2,055,939
Government Affairs and Public Sector Partnerships	\$1,018,032	\$1,281,495	\$1,271,793	\$761,884	\$1,453,329
Arts In Education	\$620,959	\$639,147	\$837,945	\$739,402	\$500,401
Local Arts Advance (Frmr R&I/Field Serv)	\$1,412,020	\$1,446,894	\$2,482,121	\$2,783,976	\$2,935,390
Research & Policy	\$824,705	\$985,529	\$1,395,372	\$1,723,114	\$3,247,104
Leadership Alliances	\$1,114,719	\$1,121,859	\$1,470,970	\$1,206,179	\$1,190,875
Communications/Visibility/Marketing	\$1,025,764	\$1,289,017	\$1,591,908	\$1,028,272	\$1,426,162
Private Sector	\$515,028	\$962,032	\$1,006,388	\$1,224,324	\$352,068
Special Projects	\$332,693	\$1,090,268	\$1,954,466	\$2,228,600	\$372,589
Arts & Business Council of New York	\$159,949	\$156,708	\$221,188	\$222,921	\$217,789
Arts Action Fund	\$410,712	\$434,877	\$484,028	\$589,188	\$457,144
Americans for the Arts Foundation	\$5,000	\$5,376	\$11,457	\$13,383	\$40,717
Management & General	\$2,829,957	\$1,124,271	\$1,184,921	\$1,373,333	\$1,246,935
Membership Development and Fundraising	\$776,045	\$733,377	\$986,121	\$886,934	\$901,653
Total Expenses	\$11,865,208	\$12,589,372	\$15,630,742	\$16,328,833	\$16,398,095



* This document, produced by management for the purposes of this report, is based on the audited consolidated financial statements and accompanying notes prepared by the public accounting firm of Tate & Tryon based in Washington, DC for the respective years listed. Please also note that due to shifts in department and programmatic composition over a number of years, the totals listed here for past years may differ slightly from previous annual reports.

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