

# 2016 SUMMARY OF financials

## COMPARATIVE OPERATIONAL EXPENDITURES

Program Area	2012	2013	2014	2015	2016
PR & Strategic Alliances	\$641,013	\$819,625	\$1,318,522	\$732,064	\$1,547,323
Government Affairs and Public Sector Partnerships	\$924,875	\$1,018,032	\$1,281,495	\$1,271,793	\$761,884
Arts In Education	\$439,516	\$620,959	\$639,147	\$837,945	\$739,402
Local Arts Advance (Frmr R&I/Field Serv)	\$1,725,475	\$1,412,020	\$1,446,894	\$2,482,121	\$2,783,976
Research & Policy	\$1,047,352	\$824,705	\$985,529	\$1,395,372	\$1,723,114
Leadership Alliances	\$1,073,976	\$1,114,719	\$1,121,859	\$1,470,970	\$1,206,179
Communications/Visibility/Marketing	\$810,322	\$1,025,764	\$1,289,017	\$1,591,908	\$1,028,272
Private Sector	\$504,540	\$515,028	\$962,032	\$1,006,388	\$1,224,324
Special Projects	\$280,277	\$332,693	\$1,090,268	\$1,954,466	\$2,228,600
Arts & Business Council of New York	\$394,333	\$159,949	\$156,708	\$221,188	\$222,921
Arts Action Fund	\$538,374	\$410,712	\$434,877	\$484,028	\$589,188
Americans for the Arts Foundation	\$5,019	\$5,000	\$5,376	\$11,457	\$13,383
Management & General	\$2,790,050	\$2,829,957	\$1,124,271	\$1,184,921	\$1,373,333
Membership Development and Fundraising	\$615,193	\$776,045	\$733,377	\$986,121	\$886,934
<b>Total Expenses</b>	<b>\$11,790,315</b>	<b>\$11,865,208</b>	<b>\$12,589,372</b>	<b>\$15,630,742</b>	<b>\$16,328,833</b>



\* This document, produced by management for the purposes of this report, is based on the audited consolidated financial statements and accompanying notes prepared by the public accounting firm of Tate & Tryon based in Washington, DC for the respective years listed. Please also note that due to shifts in department and programmatic composition over a number of years, the totals listed here for past years may differ slightly from previous annual reports.

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