

# 2013 SUMMARY OF financials

## COMPARATIVE OPERATIONAL EXPENDITURES

Program Area	2009	2010	2011	2012	2013
PR & Strategic Alliances	\$200,593	\$157,937	\$205,335	\$641,013	\$819,625
Government Affairs and Public Sector Partnerships	\$721,969	\$878,545	\$810,266	\$924,875	\$1,018,032
Arts In Education	\$617,438	\$595,887	\$425,046	\$439,516	\$620,959
Local Arts Advance (Fmr R&I/Field Serv)	\$1,639,813	\$1,444,616	\$1,549,698	\$1,725,475	\$1,412,020
Research & Information	\$889,971	\$1,189,435	\$1,290,734	\$1,047,352	\$824,705
Leadership Alliances	\$922,532	\$1,000,288	\$916,714	\$1,073,976	\$1,114,719
Communications/Visibility/Marketing	\$938,646	\$803,550	\$767,436	\$810,322	\$1,025,764
Private Sector	\$1,193,886	\$1,189,853	\$1,009,693	\$504,540	\$515,028
Special Projects	\$419,030	\$327,372	\$358,857	\$280,277	\$332,693
Arts & Business Council of New York	\$475,926	\$471,599	\$465,311	\$394,333	\$159,949
Arts Action Fund	\$680,539	\$583,518	\$375,086	\$538,374	\$410,712
Americans for the Arts Foundation	\$6,250	\$5,000	\$4,998	\$5,019	\$5,000
Management & General	\$2,924,092	\$2,476,020	\$2,471,487	\$2,790,050	\$2,829,957
Membership Development and Fundraising	\$590,975	\$656,168	\$868,071	\$615,193	\$776,045
<b>Total Expenses</b>	<b>\$12,221,660</b>	<b>\$11,779,788</b>	<b>\$11,518,732</b>	<b>\$11,790,315</b>	<b>\$11,865,208</b>



This document, produced by management for the purposes of this report, is based on the audited consolidated financial statements and accompanying notes prepared by the public accounting firm of Tate & Tryon based in Washington, DC for the respective years listed. Please also note that due to shifts in department and programmatic composition over a number of years, the totals listed here for past years may differ slightly from previous annual reports.